

MAIL TO:  
Office of the Attorney General  
Registry of Charitable Trusts  
P.O. Box 903447  
Sacramento, CA 94203-4470

STREET ADDRESS:  
1300 I Street  
Sacramento, CA 95814  
Telephone: (916) 323-5079

WEB SITE ADDRESS:  
<http://ag.ca.gov/charities/>

## COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

### ANNUAL FINANCIAL REPORT FOR 20 04 (California Government Code Section 12589)

Failure to file annual financial report by January 30<sup>th</sup> annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12586.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



104-1

Name and Address of Commercial Fundraiser:

CF#: 104

Aria Communications Corporation

Name of commercial fundraiser

717 West St. Germain Street

Address of commercial fundraiser

St. cloud, MN 56301

City, State, and ZIP Code

Name and Address of Charitable Organization:

CT No. 88349

F.E.I.N. No. \_\_\_\_\_

Farm Sanctuary, Inc.

Name of charity

PO Box 150, 3100 Aikens Road

Address of charity

Watkins Glen, NY 14891

City, State, and ZIP code of charity

Figures from (check one): National Campaign ☒ California Campaign ☐

Telefundraising

(Type of activity)

held (on) (from) July 7, 20 04, to Dec. 31, 20 04

(Date or dates must be shown)

Is the contract between the commercial fundraiser and charity based upon a fee or percentage of revenue? Fee ☐ Percentage ☐ Other ☒

If other, provide brief explanation Contact rate plus fees and expenses.

#### 1. REVENUE

A. Cash contributions

\$33,243.00

A.

B. Entertainment sales or admission charges

B.

C. Sales from products

C.

D. Advertisement sales

D.

E. Membership fees

E.

F. Other sources: (Specify)

a. \_\_\_\_\_

Fa.

b. \_\_\_\_\_

Fb.

c. \_\_\_\_\_

Fc.

d. \_\_\_\_\_

Fd.

G. TOTAL REVENUE

\$33,243.00

G.

#### 2. EXPENSES

A. Fees or commissions Telemarketing

\$23,325.60

A.

B. Salaries

B.

C. Payroll taxes

C.

D. Employee benefits

D.

E. Cost of merchandise for resale

E.

F. Cost of entertainment

F.

G. Postage

1,336.44

G.

H. Advertising

H.

I. Telephone

I.

J. Rental of equipment

J.

K. Facilities charge

K.

L. Permits

L.

M. Other expenses: (Specify)

a. Compliance Charges, DNC & Set Up 845.00

Ma.

b. Confirmations, Reminders & Mail 4,547.96

Mb.

c. Phone Append 852.29

Mc.

d. Printing 411.13

Md.

N. TOTAL EXPENSES

\$31,318.42

N.

Attorney General's  
Registry of Charitable Trusts

FEB 04 2005

RECEIVED

**COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES  
ANNUAL FINANCIAL REPORT FOR 20 04**

(California Government Code Section 12599)

Page 2

3. Amount to charity (subtract line 2N from line 1G) \$1,924.58 3.
4. Less additional fundraising expenses paid by charity including fee paid to commercial fundraiser (to be completed by charity) -0- 4.
5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s) -0- 5.
6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3) \$1,924.58 6. ✓
7. (a) Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the commercial fundraiser has contracted to solicit?  
☐ Yes ☒ No If "yes" complete the following:

Name of officer, director, partner or owner of commercial fundraiser	Name and address of charitable organization	Relationship of officer, etc. to charitable organization
N/A		

(b) For each affiliation identified in 7(a), attach copy of the contract between the commercial fundraiser and the charity.

N/A

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

Signature of authorized officer (commercial fundraiser)

Linda C. Palmer, VP-Compliance

Printed name

Title

Date

1/25/2005

This report must be signed by two officers or directors of the charitable organization for verification.

Signature of authorized officer/director (charity)

Holly McNulty

Printed name

Title

Date

Secretary/Treasurer 1-25-05

Gene Bauston

Printed name

Title

Date

President 2/1/05

RECEIVED  
FEB 04 2005  
Attorney General's  
Registry of Charitable Trusts